

## Message Text

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73

ORIGIN XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 COME-00 TRSE-00 AID-05

CIAE-00 INR-07 NSAE-00 /034 R

66615

DRAFTED BY XMB: PJGOSNELL/MD

APPROVED BY EB/IFD/ODF RANDOLPH A. SWART

XMB: EJO'CONNOR, VICE PRESIDENT

XMB: DOBEIM

ARA/MEX GEORGE FALK

----- 009922

R 061938Z OCT 75

FM SECSTATE WASHDC

TO AMEMBASSY MEXICO

UNCLAS STATE 237574

E.O. 11652:N/A

TAGS: EGEN

SUBJECT: PRELIMINARY COMMITMENT TO SUPPORT SALE OF GENERATOR  
UNITS TO COMISION FEDERAL DE ELECTRICIDAD

1. EXIMBANK HAS BEEN REQUESTED BY GENERAL ELECTRIC TO  
PROVIDE A PRELIMINARY COMMITMENT COVERING THE POSSIBLE SALE  
TO COMISION FEDERAL DE ELECTRICIDAD OF TWO 37.5 MW GEOTHERMAL  
STEAM TURBINE GENERATOR UNITS FOR USE AT THE CERRO PRIETO POWER PLANT  
IN MEXICALI. U.S. EXPORT VALUE IS SOME DOLS 11.4 MILLION.

2. THE U.S. SUPPLIER IS SEEKING EXIMBANK'S MOST FAVORABLE TERMS  
AND EXPECTS STRONG COMPETITION FROM JAPANESE, FRENCH, SWISS,  
AND GERMAN SUPPLIERS. GENERAL ELECTRIC UNDERSTANDS THAT THE  
BID DATE IS OCTOBER 8, 1975.

3. SINCE EXIMBANK'S INTEREST RATE COULD BE AFFECTED BY THE  
INTEREST RATES PROVIDED BY NON-U.S. OFFICIAL EXPORT CREDIT  
AGENCIES, EXIMBANK WOULD VERY MUCH APPRECIATE AN EMBASSY  
REPRESENTATIVE ATTENDING THE OPENING OF THE BIDS AND  
REPORTING ON OFFERS OF NON-U.S. COMPETITION.

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PARTICULAR ATTENTION SHOULD BE GIVEN TO FINANCING OFFERS

INCLUDING PERCENT OF EXPORT VALUE FINANCED, INTEREST RATES  
AND FEES, AND LENGTH OF REPAYMENT.  
KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, EQUIPMENT, DATA, EXPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 OCT 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE237574  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** PJGOSNELL/MD  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750347-0126  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19751081/aaaacujz.tel  
**Line Count:** 64  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 28 OCT 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <28 OCT 2003 by MaustMC>; APPROVED <03 FEB 2004 by buchant0>  
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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRELIMINARY COMMITMENT TO SUPPORT SALE OF GENERATOR UNITS TO COMISION FEDERAL DE ELECTRICIDAD  
**TAGS:** EGEN, MX, US, XMB  
**To:** MEXICO  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006